

**JUSTIFICATION AND APPROVAL**  
**FOR USE OF LIMITED SOURCE**

**1. Contracting Activity**

This is a Limited Source Justification. The requiring activity is the Strategic Weapons Facility Atlantic (SWFLANT), at Kings Bay, GA. The contracting activity is the Fleet Logistics Center in Jacksonville, FL.

**2. Description of the Action Being Approved**

There are over 20 U.S. Naval Bases using the Enterprise Land Mobile Radio (ELMR) System. The radio system is comprised of all Motorola components and only Motorola parts are compatible with the ELMR system, no substitutes. The SWFLANT at Kings Bay, under the direct funding from Strategic System Programs, has invested over \$5,000,000 dollars in the ELMR System. No other radio parts are compatible with the ELMR System; they must be Motorola parts to ensure compatibility and inter-operability. In addition, a Firm Fixed Price (FFP) maintenance contract is already in place with Motorola and Non-Motorola parts are not covered under the contract.

The Commander Navy Installation Command provides direction, technical, and operational oversight to lower-level commands using the ELMR Instruction EL-000080, Revision 00, dated 11 November 2008. The National Enterprise Land Mobile Radio program consists of implementing a P25 Land Mobile Radio (LMR) system to support the Navy's first responders. The ELMR System supports Navy Region Northwest (NRNW), Navy Region South (NRSO), Navy Region South East (NRSE), and Navy Region Mid-Atlantic (NRMA). The ELMR System will also provide Dispatch Sites, Network Management Sites, Key Management Sites, and Interoperability equipment. The six regions will be controlled by Zone Cores located in NRSW, they must be Motorola parts to ensure compatibility and interoperability.

The estimated cost for this acquisition is \$441,556. Fiscal Year 2014 (FY14) OPN funding has been provided for all items.

**3. Description of Supplies/Services**

The Motorola support parts are unique items available from a single supplier (Motorola) for use on the radio base station consolettes, mobile radios, microphones, and software. The entire system combination makes up the Enterprise Land Mobile

Radio Systems (ELMRS). These items will be used to provide security communication for the entire Naval Submarine Base in Kings Bay, GA. These support parts include:

<u>Quantity</u>	<u>Description</u>
110	SRX2200 UHFR1 MODEL 3 PORTABLE
110	ENH: SOFTWARE TRUNKIN 9600 BAUD AN
110	SW KEY SUPPLEMENTAL DATA
110	ENH: MILITARY DATA PACKAGE
110	ENH: MDC&ASTRO P25 OTAR W/MULTIKEY
110	ENH: AES ENCRYPTION
110	ALT: UHFR1 GPS STUBBY ANTENNA (FAF5)
110	ADD: SRX2200 SINGLE UNIT PACKAGING
90	APX 7000 IMPRESS CG SU APX7000 US/NA
10	APX DUAL UNIT CHARGER WITHOUT DISPL
20	ASSEMBLY BATTERY BATT R LI ION 2900
20	SRX REMOTE SPEAKER MIC (IP57)
20	KEYLOAD CABLE FOR APX7000
2	PROGRAMMING TEST & ALINGMENT CABLE

#### **4. Statutory Authority Permitting Other Than Full and Open Competition**

The Statutory authority permitting an Other than Full and Open Competition for this requirement is Title 10 United States Code (U.S.C.) 2304(1), Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements, as implemented by Federal Acquisition Regulation (FAR) Subpart 6.302-1.

#### **5. Rationale Justifying Use of Cited Statutory Authority**

The basis for this "Limited Source" justification is pursuant to FAR Subpart 6.302-1(a)(2)(ii), Supplies may be deemed to be available only from the original source in the case of a follow-on contract for continued development or production of a major system or highly specialized equipment, including major components thereof, when it is likely that award to any other source would result in a substantial duplication of cost to the Government that is not expected to be recovered through competition.

Contract Number N68836-12-C-0041 and N68836-13-C-0068 were awarded on 17 September 2012 and 17 September 2013, respectively, to Motorola Solutions Inc., on a limited source basis in accordance with Title 10 United States Code (U.S.C.)

2304(1), Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements, as implemented by Federal Acquisition Regulation (FAR) Subpart 6.302-1.

There are over 20 U.S. Naval Bases using the Enterprise Land Mobile Radio (ELMR) System. The radio system is comprised of all Motorola components and only Motorola parts are compatible with the ELMR system, no substitutes.

The Motorola support parts are unique items available from a single supplier (Motorola) for use on the radio base station consolettes, mobile radios, microphones, and software. The entire system combination makes up the Enterprise Land Mobile Radio Systems (ELMRS). No other radio parts are compatible with the ELMR System; they must be Motorola parts to ensure compatibility and inter-operability. In addition, a Firm Fixed Price (FFP) maintenance contract is already in place with Motorola and Non-Motorola parts are not covered under the contract.

#### **6. Description of Efforts Made to Solicit Offers from as Many Offerors as Practicable**

This action was synopsisized in the Federal Business Opportunities (FBO) website on 6 August 2014, with replies by 15 August 2014; to determine if they were other vendors capable of providing a Hand Held Combat Radio for SWFLANT. No other potential sources expressed an interest in the requirement. Consequently, this requirement will be synopsisized in the FBO website as a sole source acquisition.

Based on previous acquisitions, and the market research performed, Motorola Solutions is the only known contractor capable of providing the unique and highly specialized capabilities necessary to meet the stated critical requirements without undue risk, delay, and expense.

#### **7. Determination of Fair and Reasonable Cost**

In accordance with FAR Subpart 15.402(a), the Contracting Officer must ensure that all supplies ordered under the resultant contract are procured at a fair and reasonable price. The Contractor will submit a published catalog price list in accordance with FAR Subpart 15.402(a)(2)(ii)(A). The Contracting Officer will analyze the various price elements that are presented in the proposal and compared the prices offered against the catalog prices. Additionally, the prices will be compared to actual prices from previous contracts. Contract number N68836-12-C-0041 and N68836-13-C-0068.

**8. Actions to Remove Barriers to Future Competition**

There are no anticipated actions to remove barriers to future competition. There are over 20 U.S. Naval Bases using the Enterprise Land Mobile Radio (ELMR) System. The radio system is comprised of all Motorola components and only Motorola parts are compatible with the ELMR system, no substitutes.

**9. CONTRACTING POINT OF CONTACT**

The point of contact at Fleet Logistics Center Jacksonville, Florida is Michael Adorno, Code 240, commercial (904) 542-0039 or by E-mail at Michael.adorno@navy.mil.

## CERTIFICATIONS AND APPROVAL

## TECHNICAL/REQUIREMENTS CERTIFICATION

I certify that the facts and representations under my cognizance which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

## Technical Cognizance:

Richard E. Truett Richard Truett 9125734088 20 Aug 2014  
Signature Name (Printed) Phone No. Date

## Requirements Cognizance:

Cynthia Gaskin Cynthia Gaskin 912-573-4088 8-19-2014  
Signature Name (Printed) Phone No. Date

## LEGAL SUFFICIENCY REVIEW

I have determined this Justification is legally sufficient.

DAVID BECK DAVID BECK 9045425185 26 Aug 14  
Signature Name (Printed) Phone No. Date

## CONTRACTING OFFICER CERTIFICATION

I certify that this Justification is accurate and complete to the best of my knowledge and belief. To the extent that the J&A/LSJ value is between \$150K and \$650K, the Contracting Officer's signature below also represents approval of the J&A/LSJ.

Darren Nelson DARREN NELSON 572-4931 26 Aug 2014  
Signature Name (Printed) Phone No. Date